



# AUO Corporation

## 1Q15 Results

April 30, 2014

**AUO**

# Safe Harbor Notice

The statements included in this presentation that are not historical in nature are “forward-looking statements”. These forward-looking statements, which may include statements regarding AUO Corporation’s future results of operations, financial condition or business prospects, are subject to significant risks and uncertainties and are based on AUO Corporation’s current expectations.

Actual results may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including, among other things: the cyclical nature of our industry; our dependence on introducing new products on a timely basis; our dependence on growth in the demand for our products; our ability to compete effectively; our ability to successfully expand our capacity; our dependence on key personnel; general economic and political conditions, including those related to the TFT-LCD industry; possible disruptions in commercial activities caused by natural and human-induced disasters, including terrorist activity and armed conflict; and fluctuations in foreign currency exchange rates.

Our forward-looking statements at any particular time does not create any duty of disclosure beyond that which is imposed by law, and we expressly disclaim any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

# 綜合損益表摘要

單位: 新台幣百萬元

	1Q24	4Q23	QoQ	1Q23	YoY
銷貨淨額	59,477	63,346	(6.1%)	51,188	16.2%
營業毛利(損)	1,962 3.3%	2,134 3.4%	(8.1%)	(4,857) (9.5%)	-
營業淨利(損)	(4,940)	(5,068)	(8.3%)	(11,138)	(55.0%)
本期淨利 歸屬於母公司業主	(3,911) 67.7%	(3,527)	(1,510)	(133.5%)	(100.0%)
營業淨利 + 折舊攤銷	469 0.8%	3,455 5.8%	3,426 5.4%	0.9%	(3.0%)

# 資產負債表摘要

單位: 新台幣百萬元

	1Q24	4Q23	QoQ	1Q23
現金及約當現金	87,674	83,969	4.4%	77,100
存貨	29,402	29,003	1.4%	28,533
短期借款 <sup>(a)</sup>	7,799	10,325	(24.5%)	12,945
長期借款	110,339	101,525	8.7%	90,282
權益總額	156,663	165,358	(5.3%)	174,979
資產總額	382,666	383,471	(0.2%)	384,075
存貨週轉天數 <sup>(b)</sup>	46	44		48
淨負債淨值比率 <sup>(c)</sup>	19.4%	16.9%		14.9%

短期借款係指一年內到期之附息借款。

推算全年之營業成本除以當季平均存貨，再以 360 天除算而得。

短期借款 長期借款 現金及約當現金 權益總額。

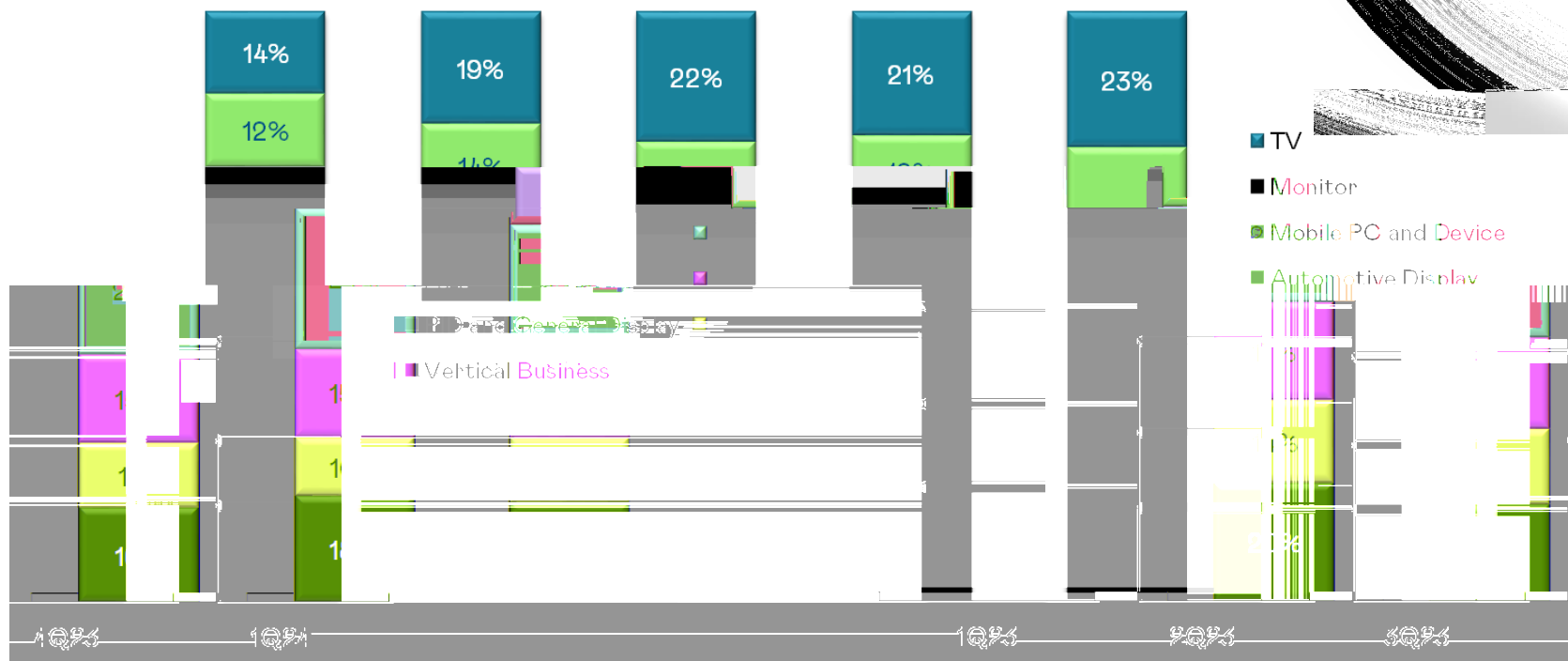
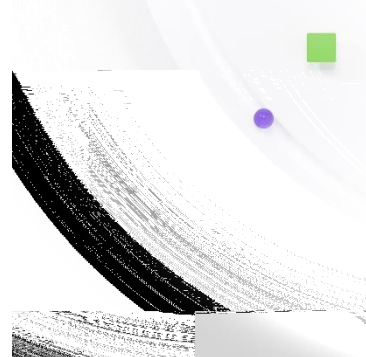
# 現金流彙報摘要

單位: 新台幣百萬元

	1Q24	4Q23	QoQ
<b>營業活動之現金流入(出)</b>	1,553	6,484	(4,931)
稅前淨利(損)	(3,315)	(5,398)	2,083
折舊及攤銷	8,395	8,494	(99)
營運資金變動	(1,891)	4,469	(6,360)
<b>投資活動之現金流入(出)</b>	(5,126)	(4,142)	(984)
資本支出	(8,250)	(4,325)	(3,925)
<b>籌資活動之現金流入(出)</b>	5,885	5,027	858
銀行借款淨變動	6,914	5,197	1,717

a) 現金及約當現金增加(減少)數包含營業活動、投資活動、籌資活動之現金流入(出)，以及匯率影響數。

# 營收分類



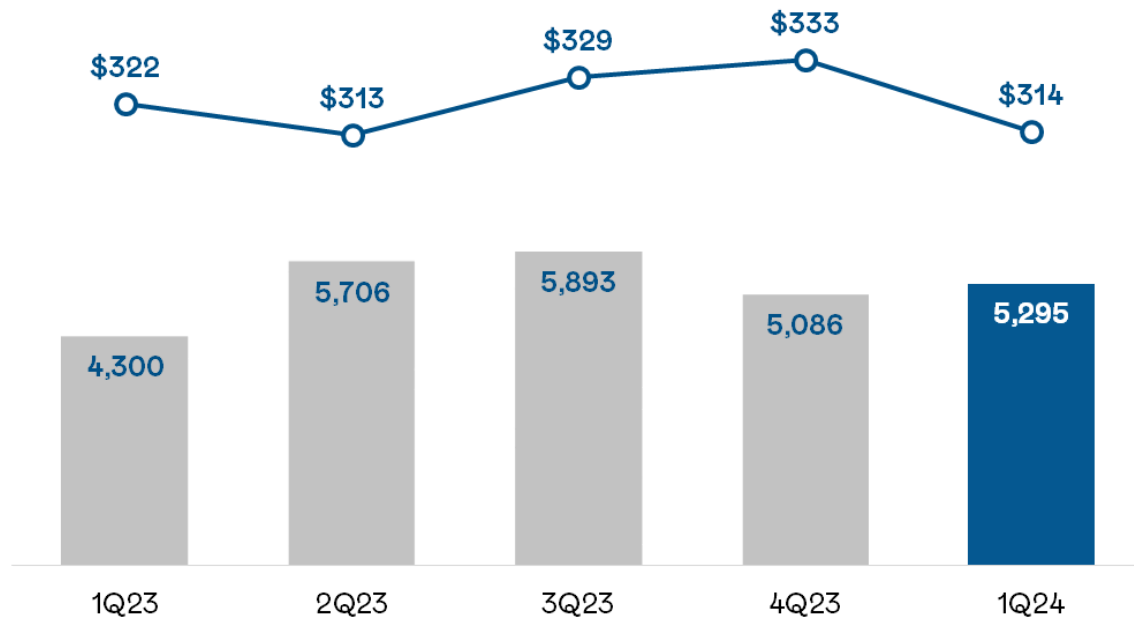
- Mobile PC and Device: 包含筆記型電腦、平板電腦及手機。
- PID and General Display: 包含公用資訊顯示器、工業電腦、自動攝像機、銷售時點情報系統、大型遊戲機台、醫療設備等產品。
- Vertical Business: 包含能源事業、系統設計製造服務、人機介面顯示方案、LED顯屏、Smart Control及其他。

# 合併出貨量及平均售價

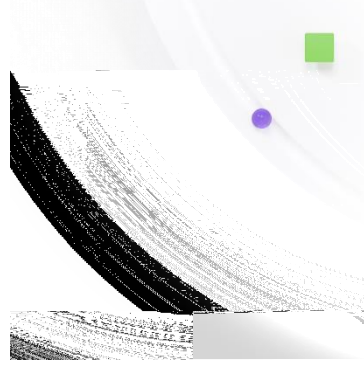
(以玻璃基板米平方單位換算)

Unit: K m<sup>2</sup>, USD/m<sup>2</sup>

■ Shipments in square meter (Km<sup>2</sup>)    ○ ASP per square meter



– 每米平方平均售價係根據主要往來銀行之匯率轉換為美金數。





# Q&A

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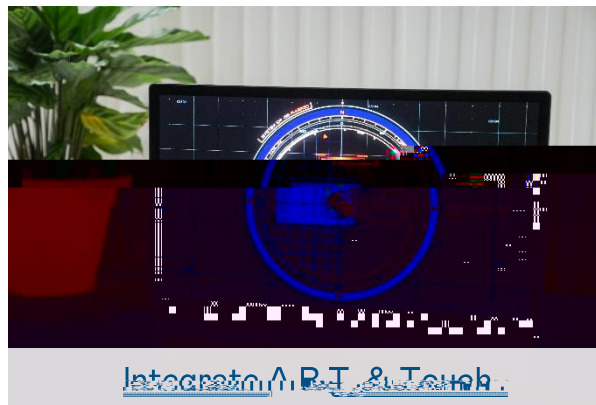
# Case at Touch FW AUO's Micro LED Show



Smart Cockpit



Transparent



Integration of P.T. & Touch



Naked-eye 3D

# Synergy of AUO x BHTC



## Global Footprint

Production Sales R&D

**Finland**  
HMI assembly, LCD sub-panels, touch panels from Nokia

**Germany**

**Bulgaria**

**China**  
ESE production capabilities for display & COG (e.g. SMT, panel, optical bonding, assembly)

**S. Korea**

**Japan**

**Mexico**  
Touch panel production and assembly

**India**  
Touch panel production and assembly

**Taiwan**  
Touch panel production and assembly

AUO BHTC



Key Account Management

**AUO x BHTC**



Global Manufacturing Footprint

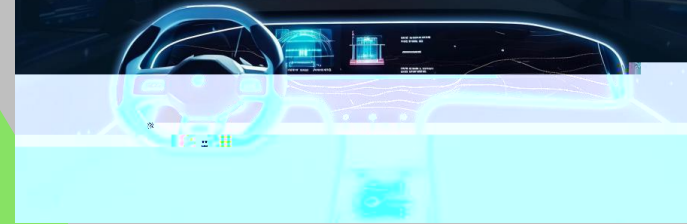


Product Offering

**AUO x BHTC** A PART OF AUO

Together, We Redefine In-Vehicle Experience

- Display HMI
- Control Panel
- Climate Control
- Electronic Controller
- More to Come



# BHTC Debut as Part of AUO

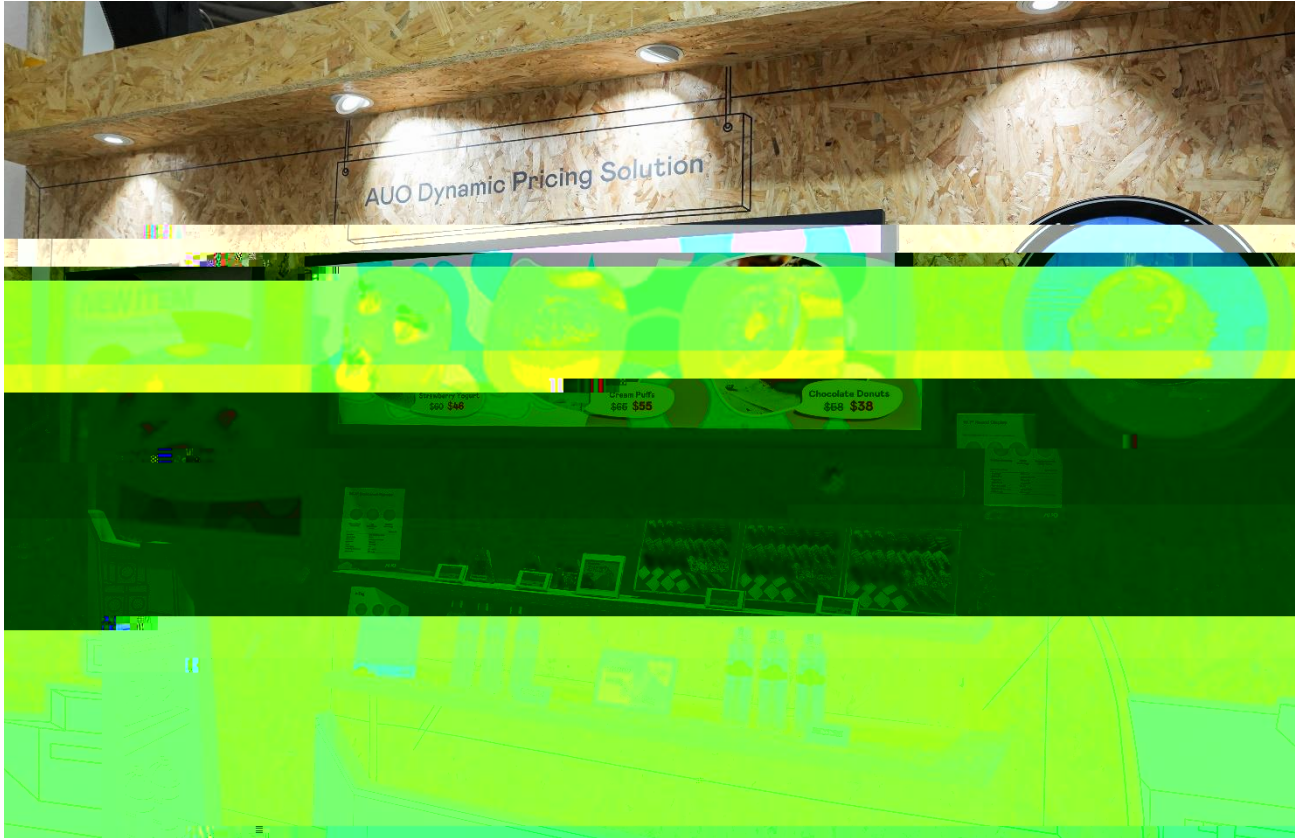


BHTC Climate Control



BHTC Display HMI

# AUO Smart Retail Cloud Platform



## 友達光電股份有限公司及子公司

## 合併綜合損益表

民國一百一十三年第一季及民國一百一十二年第一季、第四季

(單位：百萬元新台幣(NTD)，每股盈餘及在外流通股數除外)

	113年第一季		112年第四季	112年第一季	季成長%	年成長%
	NTD	%	NTD	NTD		
銷貨淨額	59,477	100.0	63,346	51,188	(6.1)	16.2
營業成本	57,516	96.7	61,212	56,045	(6.0)	2.6
營業毛利(損)	1,962	3.3	2,134	(4,857)	(8.1)	—
營業費用	6,902	11.6	7,202	6,281	(4.2)	9.9
營業淨利(損)	(4,940)	(8.3)	(5,068)	(11,138)	2.5	55.6
營業外收入及支出合計	1,625	2.7	(292)	(156)	—	—
稅前淨利(損)	(3,315)	(5.6)	(5,360)	(11,293)	38.2	70.6
所得稅利益(費用)	(260)	(0.4)	3,953	206	—	—
本期淨利(損)	(3,574)	(6.0)	(1,407)	(11,087)	(154.0)	67.8
其他綜合損益	1,492	2.5	(2,286)	661	—	125.9
本期綜合損益總額	(2,082)	(3.5)	(3,693)	(10,427)	43.6	80.0
本期淨利(損)歸屬於：						
母公司業主	(3,527)	(5.9)	(1,510)	(10,911)	(133.5)	67.7
非控制權益	(48)	(0.1)	103	(177)	—	72.9
本期淨利(損)	(3,574)	(6.0)	(1,407)	(11,087)	(154.0)	67.8
本期綜合損益總額歸屬於：						
母公司業主	(2,105)	(3.5)	(3,729)	(10,270)	43.5	79.5
非控制權益	23	0.0	36	(157)	(35.9)	—
本期綜合損益總額	(2,082)	(3.5)	(3,693)	(10,427)	43.6	80.0
基本每股盈餘	(0.46)		(0.20)	(1.42)		
加權平均流動在外股數(百萬股)	7,668		7,668	7,662		

友達光電股份有限公司及子公司  
合併資產負債表  
民國一百一十三年及一百一十二年三月三十一日  
(單位：百萬元新台幣(NTD))

	113.03.31		112.03.31		年成長	
	NTD	%	NTD	%	NTD	%
<b>資產</b>						
現金及約當現金	87,674	22.9	77,100	20.1	10,574	13.7
應收票據及帳款淨額	21,607	5.6	18,781	4.9	2,826	15.0
其他金融資產-流動	4,921	1.3	5,787	1.5	(866)	(15.0)
存貨淨額	29,402	7.7	28,533	7.4	869	3.0
其他流動資產	3,342	0.9	4,294	1.1	(952)	(22.2)
流動資產合計	146,947	38.4	134,494	35.0	12,452	9.3
長期投資	27,717	7.2	32,687	8.5	(4,970)	(15.2)
固定資產淨額	170,103	44.5	182,390	47.5	(12,287)	(6.7)
無形資產淨額	9,731	2.5	9,765	2.5	(34)	(0.3)
其他非流動資產	28,168	7.4	24,738	6.4	3,430	13.9
非流動資產合計	235,719	61.6	249,580	65.0	(13,861)	(5.6)
<b>資產總計</b>	382,666	100.0	384,075	100.0	(1,409)	(0.4)
<b>負債</b>						
短期借款	285	0.1	65	0.0	220	336.7
應付票據及帳款	48,515	12.7	43,003	11.2	5,513	12.8
一年內到期之長期負債	7,514	2.0	12,880	3.4	(5,366)	(41.7)
金融負債-流動	77	0.0	382	0.1	(305)	(79.8)
應付費用及其他流動負債	33,627	8.8	30,377	7.9	3,250	10.7
應付設備及工程款	4,208	1.1	6,927	1.8	(2,718)	(39.2)
流動負債合計	94,227	24.6	93,633	24.4	593	0.6
長期借款	110,339	28.8	90,282	23.5	20,057	22.2
其他非流動負債	21,437	5.6	25,180	6.6	(3,743)	(14.9)
非流動負債合計	131,776	34.4	115,462	30.1	16,314	14.1
<b>負債總計</b>	226,003	59.1	209,095	54.4	16,907	8.1
<b>權益</b>						
股本	76,994	20.1	76,994	20.0	0	0.0
資本公積	48,386	12.6	55,866	14.5	(7,479)	(13.4)
保留盈餘	28,135	7.4	39,173	10.2	(11,038)	(28.2)
其他權益	(2,825)	(0.7)	(2,984)	(0.8)	159	5.3
庫藏股票	(240)	(0.1)	(240)	(0.1)	0	0.0
非控制權益	6,214	1.6	6,172	1.6	42	0.7
權益總計	156,663	40.9	174,979	45.6	(18,316)	(10.5)
<b>負債及權益總計</b>	382,666	100.0	384,075	100.0	(1,409)	(0.4)

## 友達光電股份有限公司及子公司

## 合併現金流量表

民國一百一十三年及一百一十二年一月一日至三月三十一日

(單位：百萬元新台幣(NTD))

	113年度第一季 NTD	112年度第一季 NTD
<b>營業活動之現金流量：</b>		
本期稅前淨利(損)	(3,315)	(11,293)
折舊及攤銷	8,395	7,668
權益法認列之投資損益	64	189
營運資金變動	(1,891)	(5,788)
其它變動	-----	(872)
營業活動之淨現金流入(出)	<u>1,553</u>	<u>(10,095)</u>
<b>投資活動之現金流量：</b>		
取得按攤銷後成本衡量之金融資產	(193)	(355)
處分按攤銷後成本衡量之金融資產	291	0
處分採用權益法之投資	4,218	0
取得固定資產	(8,250)	(11,655)
其它變動	(1,191)	2,621
投資活動之淨現金流入(出)	<u>(5,126)</u>	<u>(9,388)</u>
<b>籌資活動之現金流量：</b>		
短期借款增加(減少)	22	(64)
長期借款增加(減少)	6,019	16,420
租賃負債本金償還	(163)	(148)
其它變動	7	74
籌資活動之淨現金流入(出)	<u>5,885</u>	<u>16,283</u>
匯率影響數	1,393	(312)
本期現金及約當現金增加(減少)數	<u>3,704</u>	<u>(3,514)</u>
期初現金及約當現金餘額	83,969	80,613
期末現金及約當現金餘額	<u>87,674</u>	<u>77,100</u>





Tap Into The Possibilities



**AUO**